

Call for Papers

Journal of Services Research

OVERVIEW

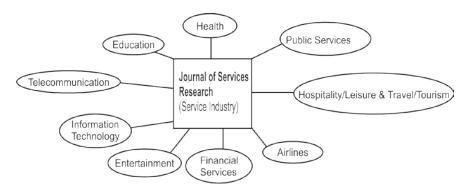
The service sector is a dominant contributor to GDP in most developed and developing nations. A large segment of the population is involved in this sector for their livelihood. It is a requisite that focused academic attention is directed at it. This is an imperative if the sector has to grow in a planned manner in the future. The on-line economy or new age businesses, most of which are service companies, had started with great fanfare but the life cycle of the 'dotcom' companies, hordes of which have gone bust, have proven at least one thing amongst others – that, the business modelling of these companies were not thought out in their entirety and that the assumptions and benchmarks that were used in strategy formulation were faulty at best. This is obviously going to be there when a sunrise sector opens up but the kind of chaos that it has led-to the world over, especially in the stock markets, indicates that the thinkers, researchers and analysts were not able to see through the consequences and were not able to provide guidelines and propose relevant business models. This is avoidable (if at all partially) only when there is a corpus of research and analytical work to base decisions upon or to at least lend some objectivity to decision making.

The Journal of Services Research is an effort in this direction to help build and document such a corpus by promoting researchers from India and abroad to focus on issues related to services management and provide well researched and tested benchmarks for industry, and also to provide new directions for further research.

IIMT as an institution focuses on the emerging sectors of service businesses and we feel that it is relevant for us to take an initiative in harnessing academic and industry effort in order to further the boundaries of knowledge in our chosen area of endeavour. We look forward to inputs from relevant quarters-suggesting, criticising and contributing to the increased awareness and understanding of this sector.

Scope

The journal publishes research in the areas outlined below. The research could have a focus on marketing, finance, production, HR, strategy or policy in any of the outlined induction group.



MANUSCRIPT SUBMISSION

Manuscripts are invited on all aspects of management and related social sciences in the area of service industry. You could access the guidelines for authors at www.iimtobu.ac.in

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Journal of Services Research invites original, research based papers and cases in the area of services management. This journal publishes papers of interest to academicians and to practitioners of business. The papers range widely over different areas of services. It is a condition for publication that the material sent is original work which has not been previously published or submitted for publication elsewhere. The guidelines for contributors is listed below:

- Manuscripts should normally be of upto 5,000 6,000 words (A-4 size pages, typed double space and 11-point font). Microsoft Word for windows and WordPerfect are the preferred softwares for submission. Manuscripts must be submitted through e-mail the cover page bearing only the title of the paper and authors' names, designations, official addresses and phone/fax numbers.
- 2. Abstract. Submit an abstract of about 150-200 words.
- Tables and Figures. The tables and figures should be submitted in MS-Word/Excel format Separately. Their location in the text should be indicated as follows: Table –1 about here



- End notes. All notes should be indicated by serial numbers in the text and literature cited should be detailed under Notes at the end of the paper bearing corresponding numbers, before the references.
- 5. References. Place the references at the end of the manuscript following the endnotes. Arrange the reference list in alphabetical order of author's surnames, and chronologically for each author where more than one work by that author is cited. The author's surname is placed first, followed by initials, then the year of publication is given followed by details of the publication. The name of the publication (usually a book or journal) appears in italics. Following examples will illustrate the style used in the journal.

To reference		Use the general format	For example
Books and Chapter	Book (first edition)	Surname, Initials. and Surname, Initials. (date) Title,	Saunders, M.N.K and Cooper, S.A. (1993) Understanding Business
in books		Place of publication, Publisher	Statistics, London, DP Publications Ltd.
	Book (other than	Surname, Initials. and Surname, Initials. (date) Title	Morris, C. (1999) Quantitative Approaches to Business Studies (5th
	first edition)	(?edn), Place of publication, Publisher	edn), London, Financial Times Pitman Publishing.
	Book (no obvious	Corporate name or Publication name. (date) Title,	Mintel Marketing Intelligence (1998) Designerwear: Mintel Marketing
	author)	Place of publication, Publisher	Intelligence Report, London, Mintel International Group Ltd.
	Chapter in a book	Surname, Initials. and Surname, Initials. (date) <i>Title</i> , Place of Publication, Publisher, Chapter?	Robson, C. (1993) Real World Research, Oxford Blackwell, Chapter 3.
	Chapter in an edited	Surname, Initials. (date) 'Chapter title', in Surname,	Craig, P.B. (1991) 'Designing and using mail questionnaires' in Smith,
	book	Initials. and Surname, Initials. (eds). Title, Place of	N.C. and Dainty, P. (eds), The Management Research Handbook,
		Publication, Publisher, page numbers.	London, Routledge, pp. 181-9.
Journal articles	Journal article	Surname, Initials. and Surname, Initials. (date) 'Title of article', <i>Journal name</i> , volume number, part number, pages.	Storey, J., Cressey, P., Morris, T. and Wilkinson, A. (1997) 'Changing employment practices in UK banking: case studies', <i>Personnel Review</i> , 28:1, pp. 24-42.
	Journal article (no	Corporate name or Publication name (date) 'Title of	Local Government Chronicle (1993) 'Westminster poised for return to
	obvious author)	article', Journal name, volume number, part number,	AMA fold', Local Government Chronicle, 5 November, pp. 5.
Government	Parliamentary papers	Country of origin (date) Title, Place of publication,	Great Britain (1994) Criminal Justice and Public Order Act 1994,
publications	including acts and bills	Publisher.	London, HMSO
	Others (with authors)	As for books	As for books
	Others (no obvious	Department name or Committee name (date) Title,	Department of Trade and Industry (1992) The Single Market: Europe
	authors)	Place of publication, Publisher.	Open for Professions, UK Implementation, London, HMSO.
Newspapers,	Newspaper articles	Surname, Initials. and Surname, Initials. (date) 'Title	Roberts, D. (1998) 'BA sells property wing for £301m', The Daily
including CD-ROM		of article', Newspaper name, day, month, pages.	Telegraph, London, 10 October, pp. 31.
databases:	Newspaper article	Newspaper name (date) 'Title of article', Newspaper	Guardian (1992) 'Fraud trial at Britannia Theme Park', The Guardian,
	(no obvious author)	name, day, month, pages.	Manchester, 5 February, pp.4.
	Newspaper article	Newspaper name or Surname, Initials. (date) 'Title of	Financial Times (1998) 'Recruitment: lessons in leadership: moral
	(from CD-ROM	article', Newspaper name, (CD-ROM) day, month,	issues are increasingly pertinent to the military and top corporate ranks'.
o.i. on novi	database)	pages.	Financial Times, (CD-ROM), London, 11 March, pp. 32.
Other CD-ROM		Title of CD-ROM or Surname, Initials. (date) (CD-	Encarta 98 Encyclopedia (1997) (CD-ROM) Redmond, WA, Microsoft
publications Unpublished		ROM), Place of publication, Publisher. Surname, Initials, and Surname, Initials, (date) 'Title	Corporation. Saunders, M.N.K. and Thornhill, A. (1998) 'The development and
conference papers		of paper', paper presented at the Conference name,	application of a diagnostic tool to help manage survivors of change
conference papers		days, month, location of conference.	over time', paper presented at the Fifth Annual International
		days, month, location of conference.	Conference on Advances in Management, 8-11 July, Lincoln.
Letters, personal	Letter	Surname, Initials, and Surname, Initials, (date)	MacClelland, S. (1998) Unpublished letter: Reviewer's feedback.
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electronic	Personal email	Surname, Initials. (date) Subject matter (email to the	MacClelland, S. (1998) Reviewer's feedback (email to the author)
conferences/bulletin	T CTOOMIN CHIMIT	author) (online).	(online)
boards	Electronic	Surname, Initials. (date) Subject matter, Name of	Jones, K. (1999), 101 reasons why we need the pound, Britain and
	conference/Bulletin	electronic conference/bulletin board (online)	European Monetary Union (online).
	Boards		
Internet items	Journal published on	Surname, Initials. and Surname, Initials. (date) 'Title	Jenkins, M. and Bailey, L. (1995) 'The role of learning centre staff in
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		number (online) (cited day month year). Available	Spring (online) (cited 29 March 1996). Available from
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- 6. Follow British spellings throughout (programme, not program).
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- 8. Use of numerals: One to twelve in words, thirteen and above in figures, unless the reference is to percentages (5 percent), distance (5 km) or age (10 years old). Use 1900s and 19th century.
- 9. No stops after abbreviations (UK, MBA). Use stops after initials (V.P.Singh).
- 10. Use single quotes throughout. however in case of use of double quotes for example, "In the words of Szell, the 'the economic question' is today" the quotation can be encased within single quote in the double quotes. Quotations in excess of 45 words should be separated from the text with a line space above and below and indented on the left. Quotes should be cited accurately from the original source, should not be edited, and should give the page numbers of the original publication.
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- 13. An author will receive a complimentary copy of the issue in which his/her paper appears and soft copy of the reprints.
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 - Brian K. Julyan, Sales and Service for the Wine Professional. London and New York: Cassell, 1999. ix+214pp. £16.99 paper.
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- 18. Manuscripts and all editorial correspondence should be addressed to: Editor, Journal of Services Research, Institute for International Management & Technology, 336, Udyog Vihar Phase IV, Gurgaon 122 001.

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